

Fraud and Abuse Detection System (FADS)

Attachment D - Cost Proposal

RFP 21-2355

(Responses Due Date: 11-6-2020)

State of Indiana

Issued 9/23/2020

INSTRUCTIONS

Please provide your cost proposal by populating the Cost Proposal template (Attachment D). Note that throughout the template, you are only to fill in cells shaded in yellow, all other shaded cells will be locked. Blue cells will populate automatically.

COST PROPOSAL SUMMARY TAB

Other than entering your firm's name at the top of the page, there is no response necessary on this worksheet. The blue cells will populate automatically based on information entered on other worksheets

TECHNOLOGY TAB

In the tab labeled "Technology," please provide the TOTAL annual cost for software licenses. Under "Other Technology Costs," please specify additional technology costs that are expected and provide the TOTAL annual cost for each line item. Next, provide the annual System Hosting Cost.

Hosting Costs

The State is interested in knowing the precise cost associated with a Respondent hosting the proposed software systems. The State reserves the right to require that it host all systems and data.

PERSONNEL TAB

In the tab labeled "Personnel," please provide the positions, by title, for the staff required to provide the services proposed in your Technical Proposal. Please provide a position description, minimum work experience required, and any degree or special certification needed for the position. Next, provide the HOURLY Billing Rate for each position that will be used to calculate the total cost of each deliverable. The rates provided must be all-inclusive, and no additional charges will be permitted. The titles and hourly rates will be used on the subsequent "Year" tabs.

TABS for Years 1 though 4, and Optional Renewal Years 5 and 6

In the tabs for each respective year (i.e. "Year 1", "Year 2") you will "build" the proposed cost for each year of the Contract. Only the base four year term of the contract will be evaluated.

Personnel Costs

In this section you will select the Position, Task and expected Annual hours which will comprise the services delivered under the Contract. The Positions available for selection are the positions you provided on the Personnel tab.

The Task is a description of the type of work that given position will perform in that year of the contract. The available Tasks are fixed and a description of each task is below. If a given Position will perform more than one Task in a year (e.g. team members in the "Business Analyst" will perform both Pre-Payment Review and Reports Generation) a separate line should be created for the same position with each task selected (i.e. make a "Business Analyst" line with the "Pre-Payment Review" Task and make a second "Business Analyst" line with the "Reports Generation" Task selected.)

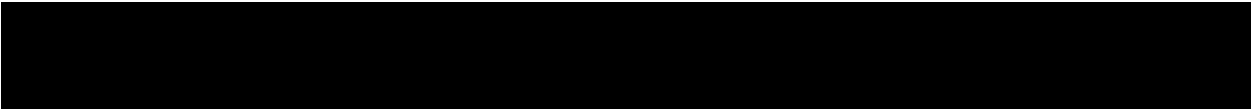
Finally, for each line, enter the anticipated number of hours performed by this Position for this Task in that year of the contract. The hourly rate will be drawn from the Personnel tab, and the total yearly cost will be calculated based on your projected hours.

Note: Costs incurred as related to the Contractor's office location are to be absorbed by the Contractor.

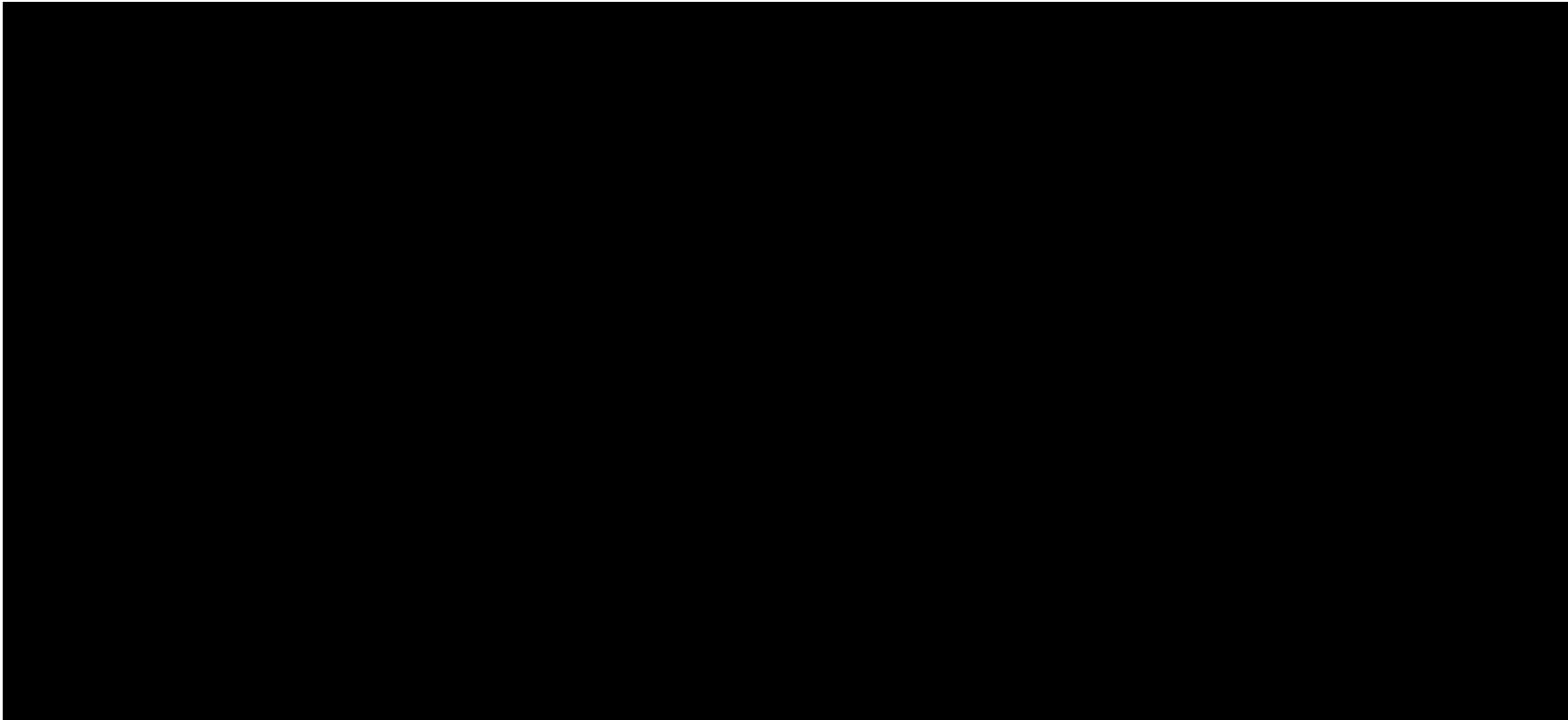
Description of Tasks

Task	Description
Design, Delivery, and Implementation	<ul style="list-style-type: none">• All costs and time associated with the transition from the Incumbent, if applicable• Integrate existing and future data into awarded Contractor's solution• Any requirements gathering and system testing• For additional description, please reference Section 8.1 of Attachment I
Fraud and Abuse Detection System	<ul style="list-style-type: none">• Provide a FADS technology platform that identifies high-risk providers and potential fraud, waste, and abuse• Conduct quality of care reviews
Audits and Investigations	<ul style="list-style-type: none">• Conduct prepayment and post payment audits and field investigations of suspected incidents of fraud, waste, and abuse for payments made to providers in the FFS and MCE plans• For additional description, please reference Section 5.2 of Attachment I
Overpayment Recovery	<ul style="list-style-type: none">• Provide a system for the State to recover any overpayments to providers, track and resolve disputes, and correct claims information• For additional description, please reference Section 5.3 of Attachment I
Pre-Payment Review	<ul style="list-style-type: none">• Provide customized pre-payment review services to providers• For additional description, please reference Section 5.4 of Attachment I
Provider Education	<ul style="list-style-type: none">• Develop and facilitate provider education trainings and modules• For additional description, please reference Section 5.5 of Attachment I
MCE Plan Oversight	<ul style="list-style-type: none">• Develop and implement a monitoring tool to review MCE plans and compliance with their program integrity requirements• For additional description, please reference Section 5.6 of Attachment I
Call Center	<ul style="list-style-type: none">• Provide call center services• For additional description, please reference Section 5.7 of Attachment I
Calculating Return on Investment	<ul style="list-style-type: none">• Measures and calculates the returns on investment for the State• For additional description, please reference Section 5.8 of Attachment I
Report Generation	<ul style="list-style-type: none">• Generate reports all required periodic and ad hoc reports• For additional description, please reference Section 4.3 of Attachment I
Maintenance and Operations	<ul style="list-style-type: none">• Maintain communications with FSSA• Develop User Manuals and Standard Operating Procedures• Ensure compliance with all State and Federal policies and procedures• Comply with the change control process• Manage all HR-related processed, including staffing, placement of personnel• For additional description, please reference Section 4.4 of Attachment I
Project Management, Oversight, and Security	<ul style="list-style-type: none">• Maintain risk management plan• Ensure data security, including member PHI• Provide an ITBCP• Ensure that all service levels and performance metrics are being met in a timely manner• For additional description, please reference Section 7.2 of Attachment I

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Cost Proposal Summary



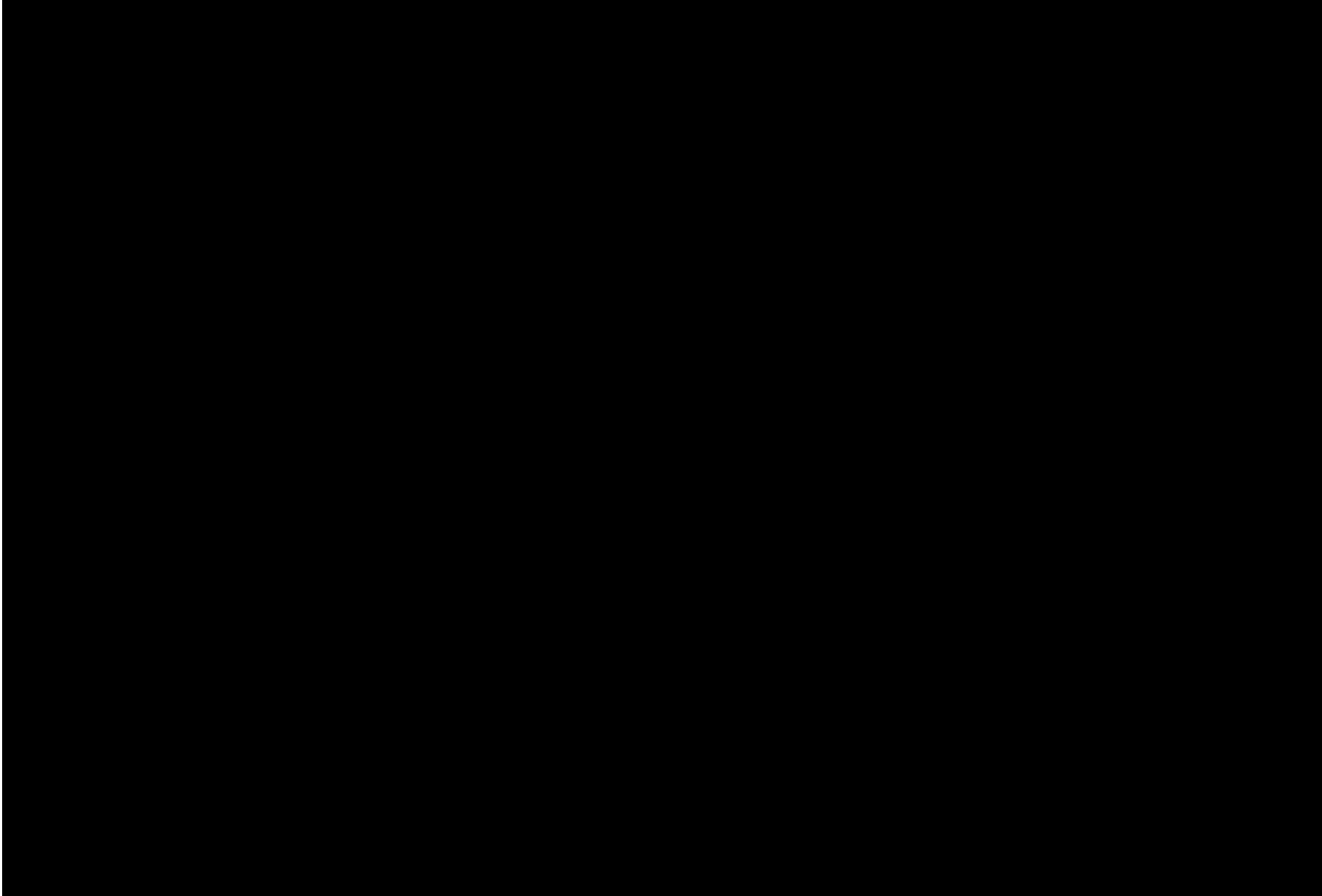
Instructions: Please fill in the cells shaded yellow. Please do not fill in the grey and blue cells. Note that the blue cells will populate automatically. These items will be used to assign Cost points.

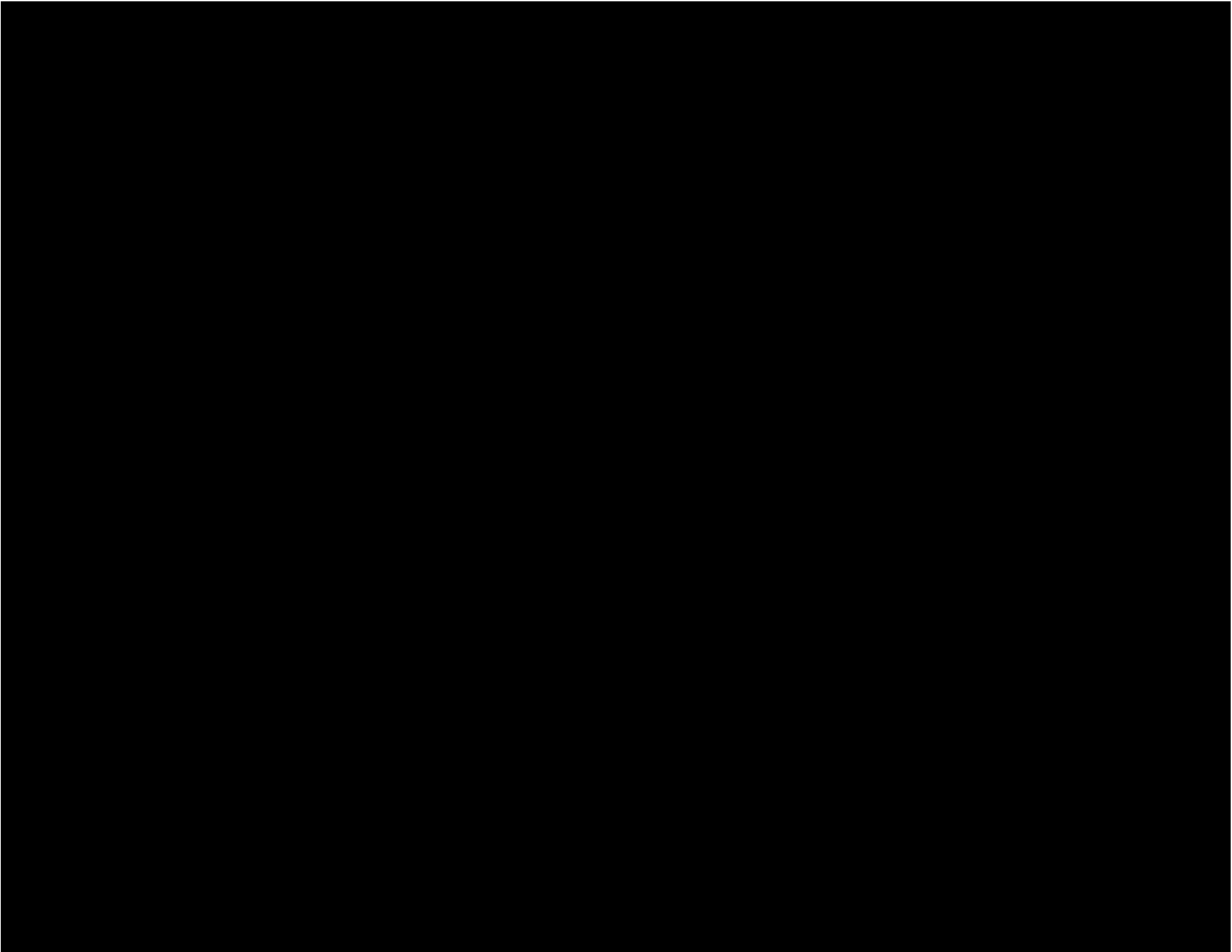


Instructions: Please fill in the cells shaded yellow. Do not fill in the grey and blue cells. Note that the blue cells will populate automatically. These items will be used to assign Cost points.

Under the section labeled, "Other Technology Costs," please list any additional technology costs. Provide in the subsequent cells the TOTAL annual cost for that line item (not total per user). Under the section labeled, "Contractor Hosting Cost," please provide the TOTAL annual cost.

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Personnel





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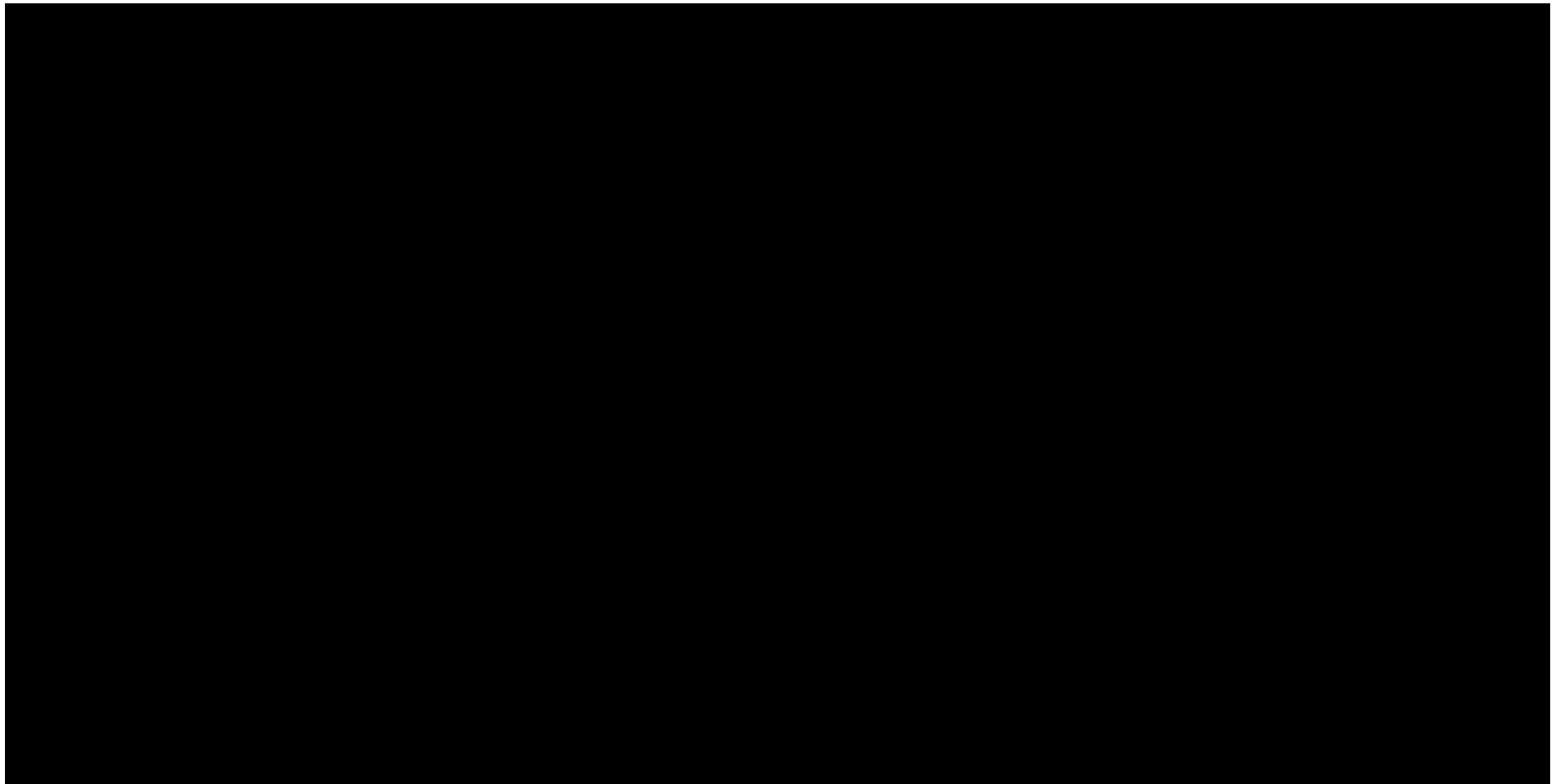
Year 1

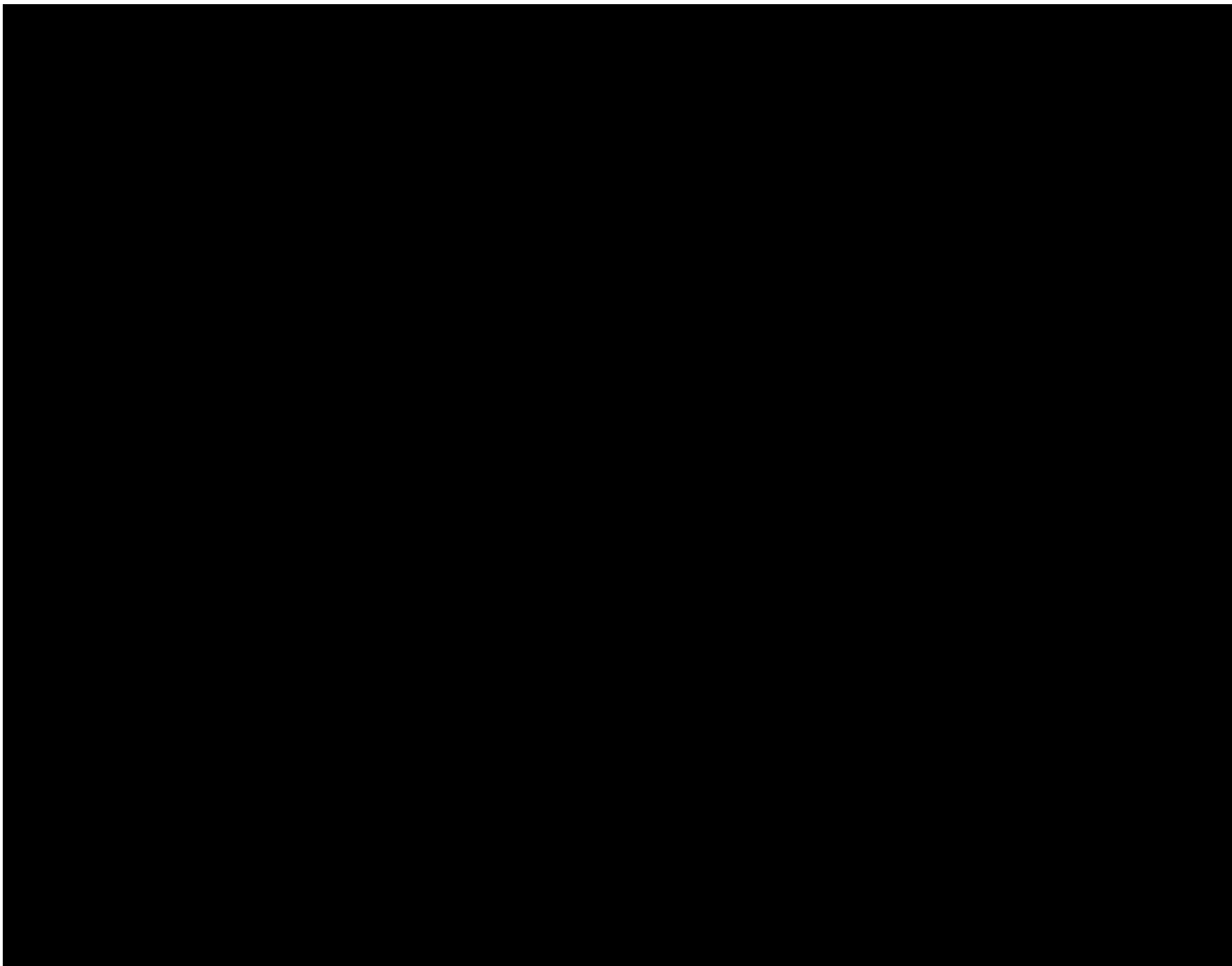


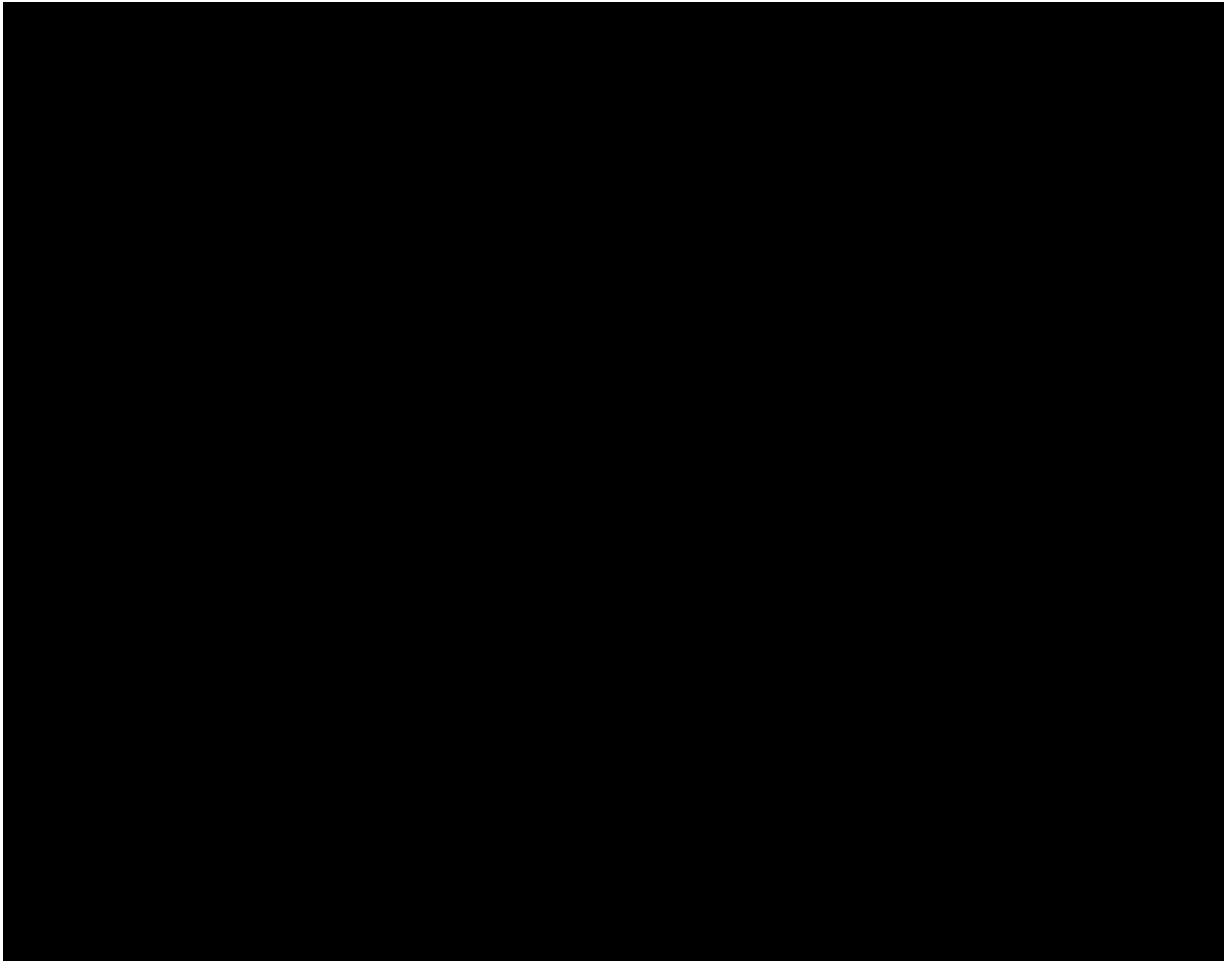
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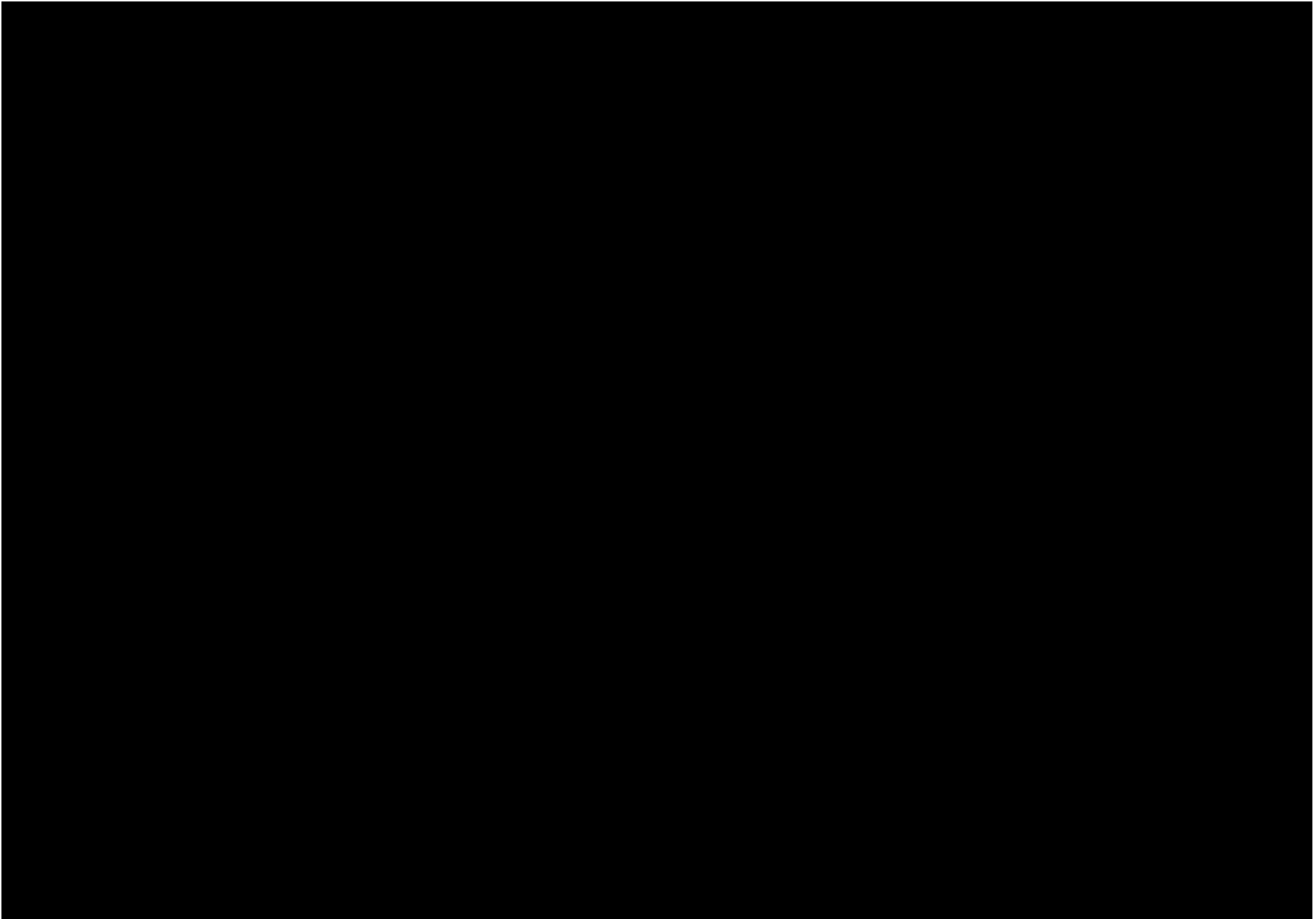
As described in the Instructions tab, select the position and tasks in the Personnel Costs section and type in the projected annual number of associated hours. The results will be calculated automatically.

The Total fees for Year 1, the change request pool (2.5% of Year 1 fees) and the amount earned via pay-for-performance (10% of Year 1 fees) will automatically be calculated. The withhold amount will be released for payment in accordance with the Statement of Work.









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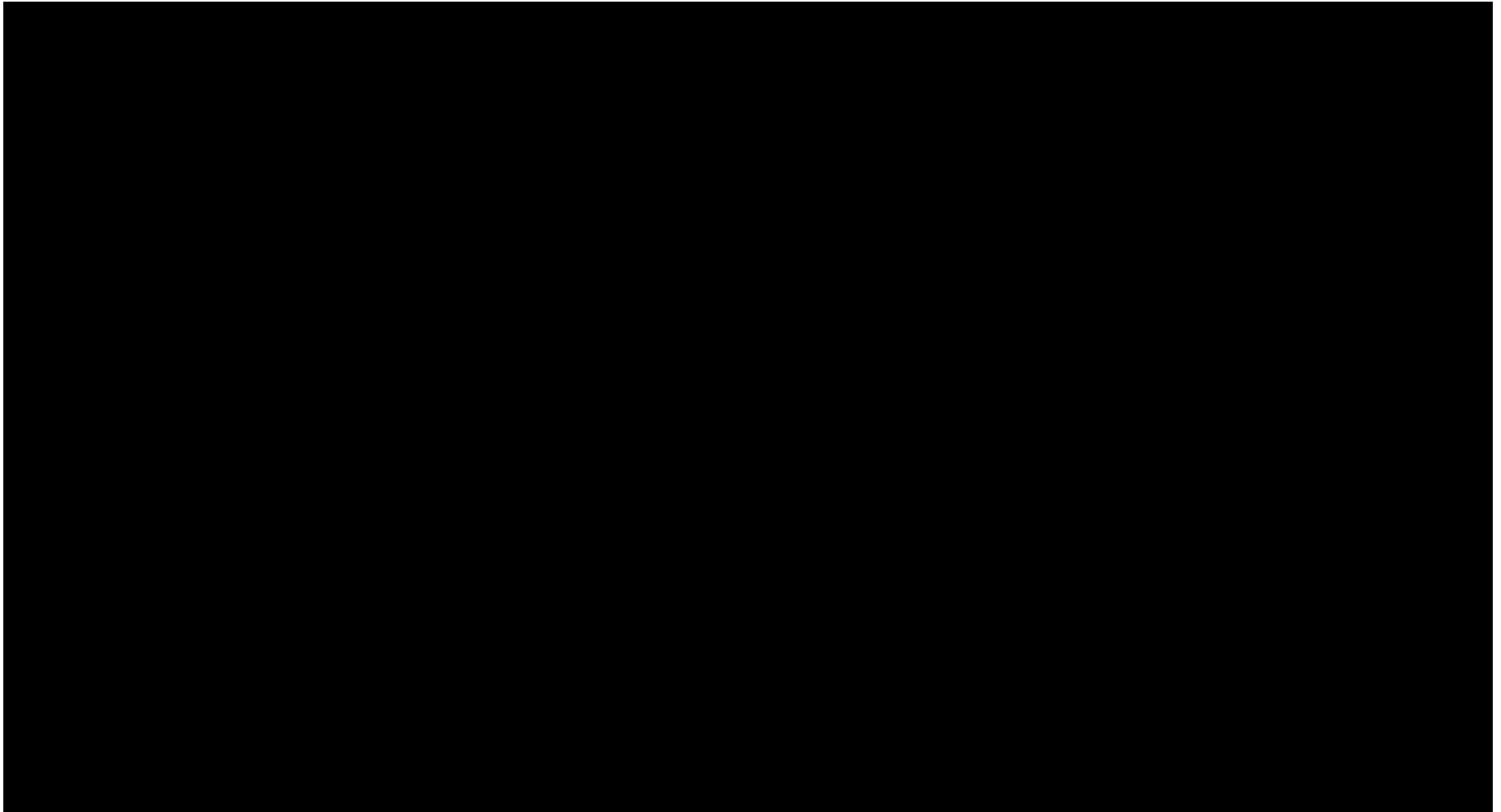
Year 2

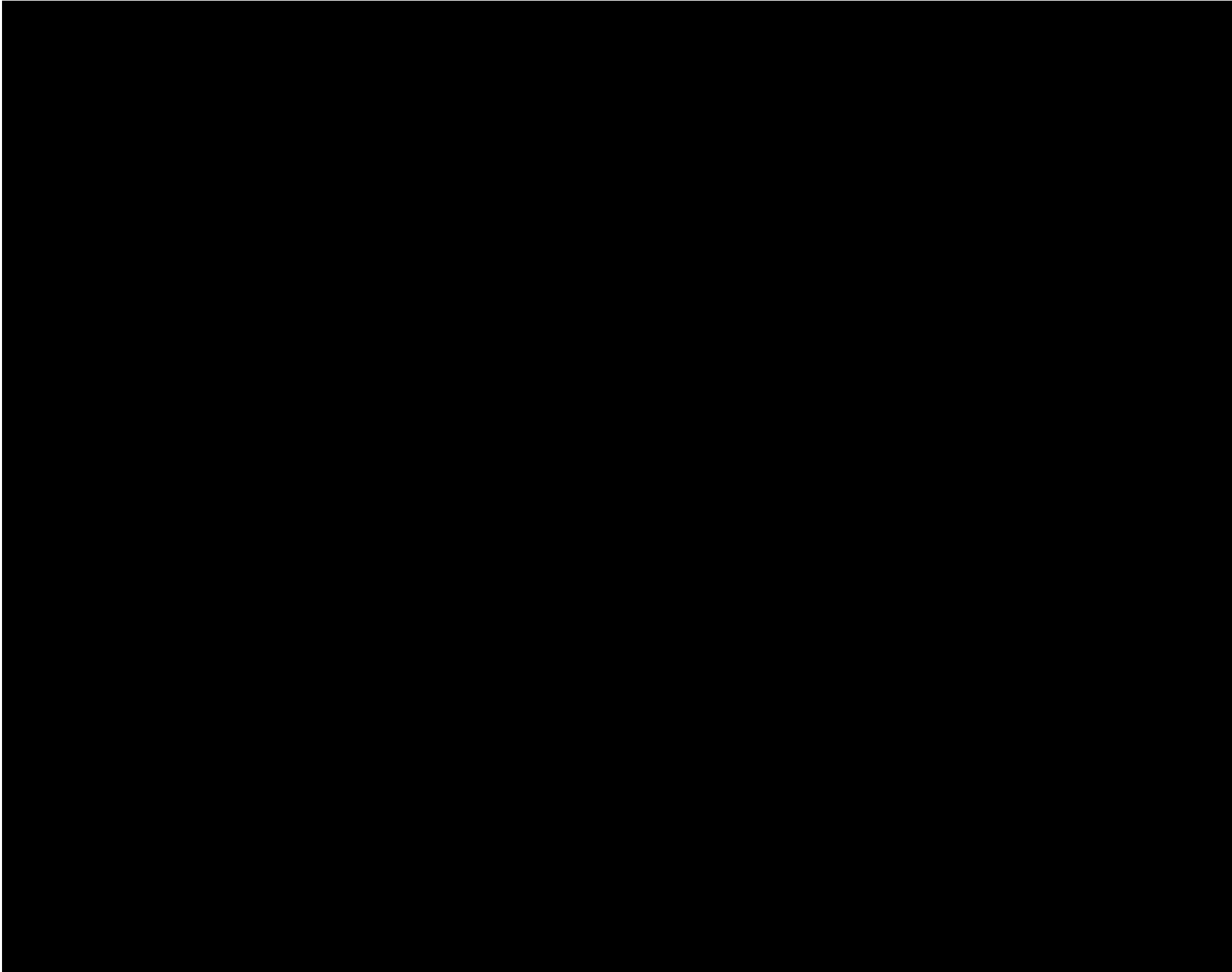


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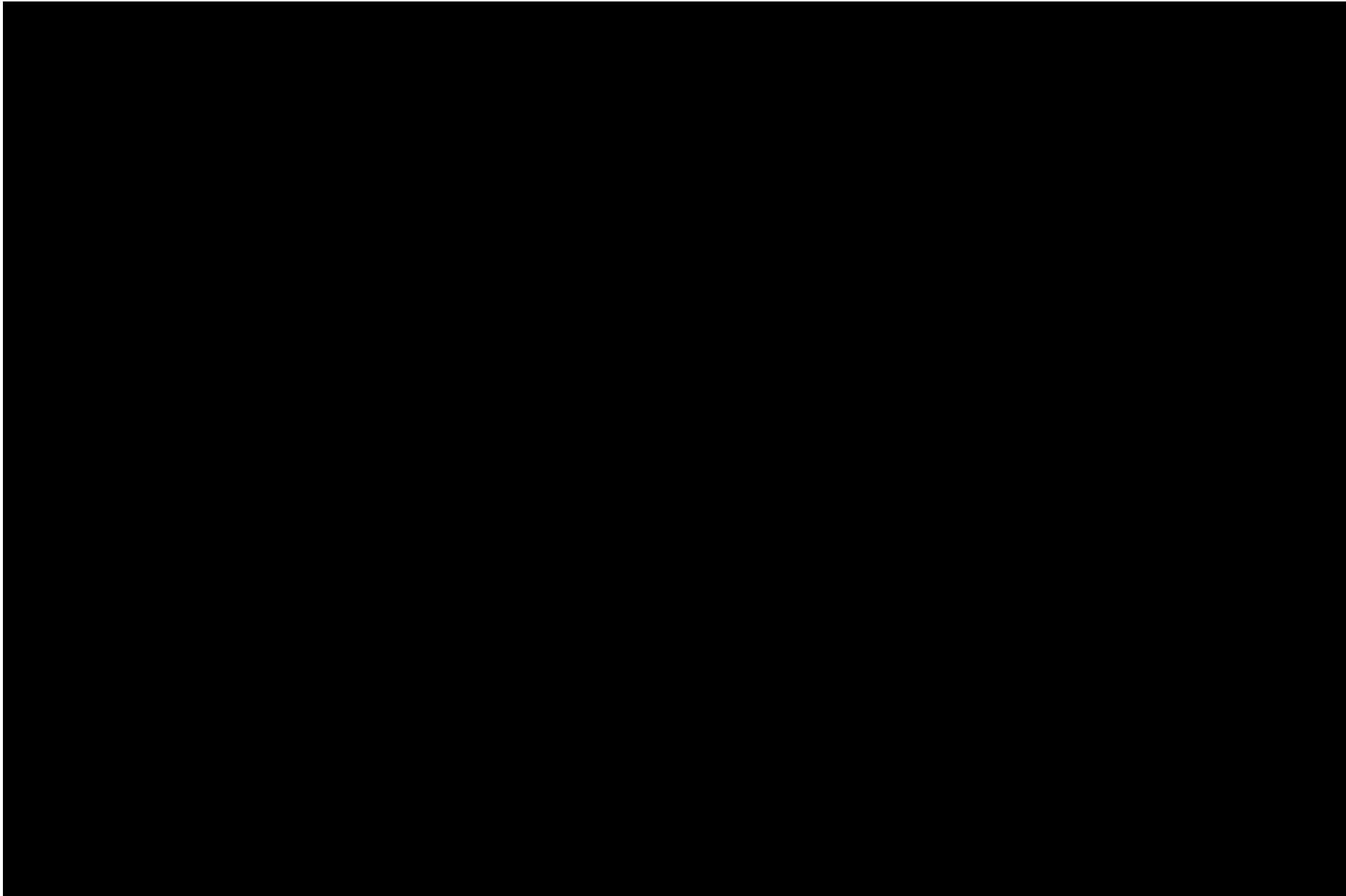
As described in the Instructions tab, select the position and tasks in the Personnel Costs section and type in the projected annual number of associated hours. The results will be calculated automatically.

The Total fees for Year 2, the change request pool (2.5% of Year 2 fees) and the amount earned via pay-for-performance (10% of Year 2 fees) will automatically be calculated. The withhold amount will be released for payment in accordance with the Statement of Work.









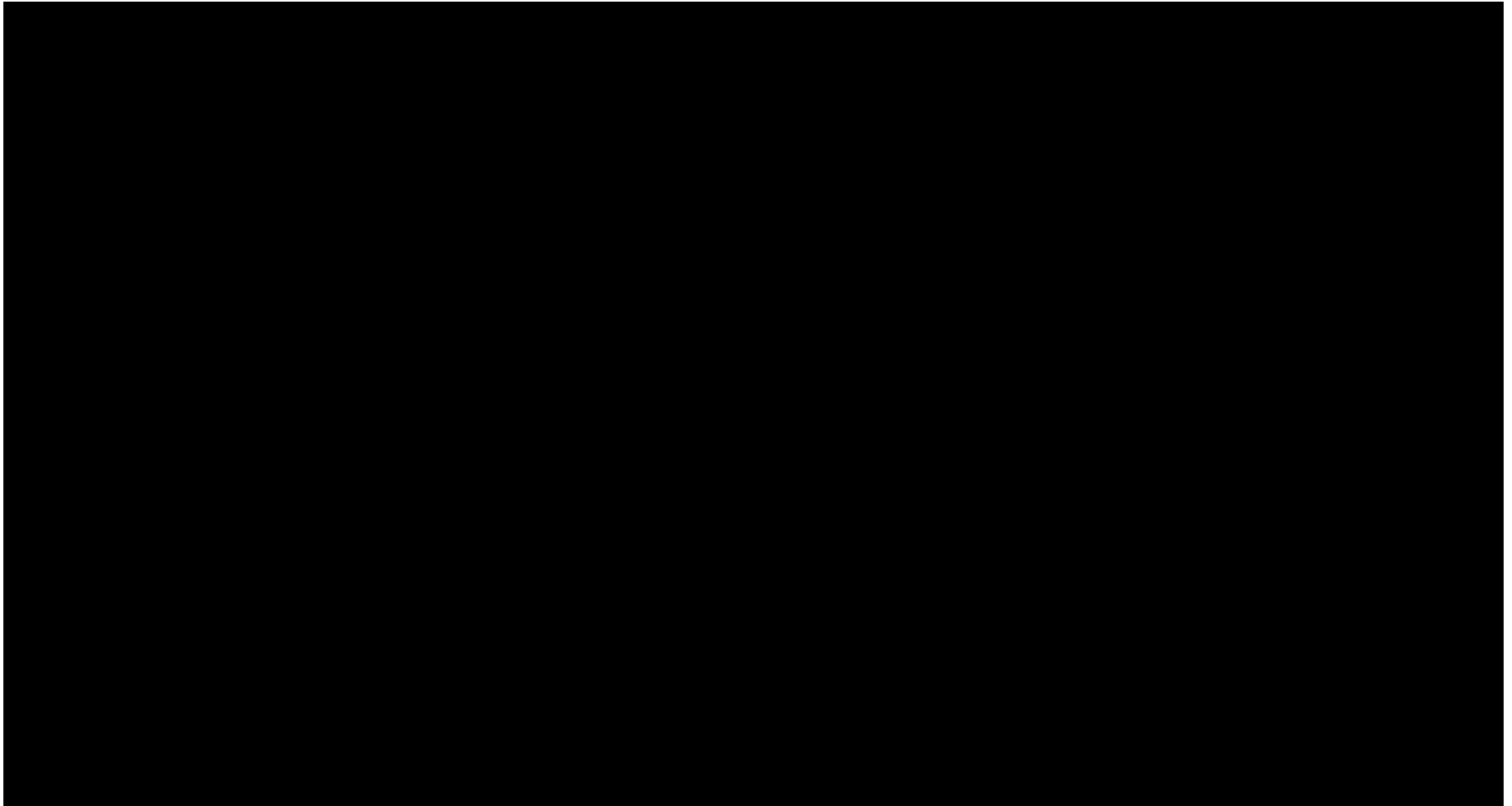
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Year 3

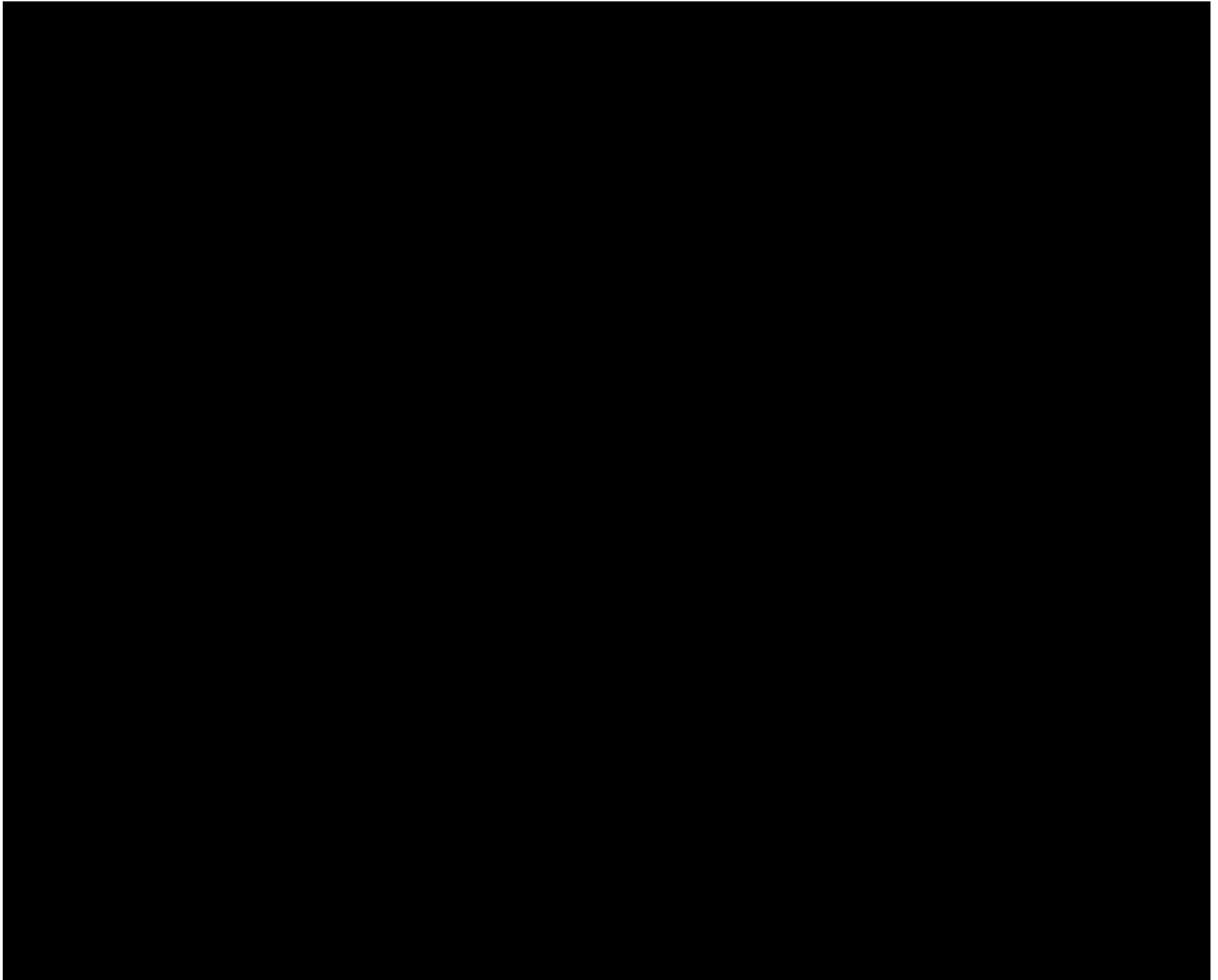


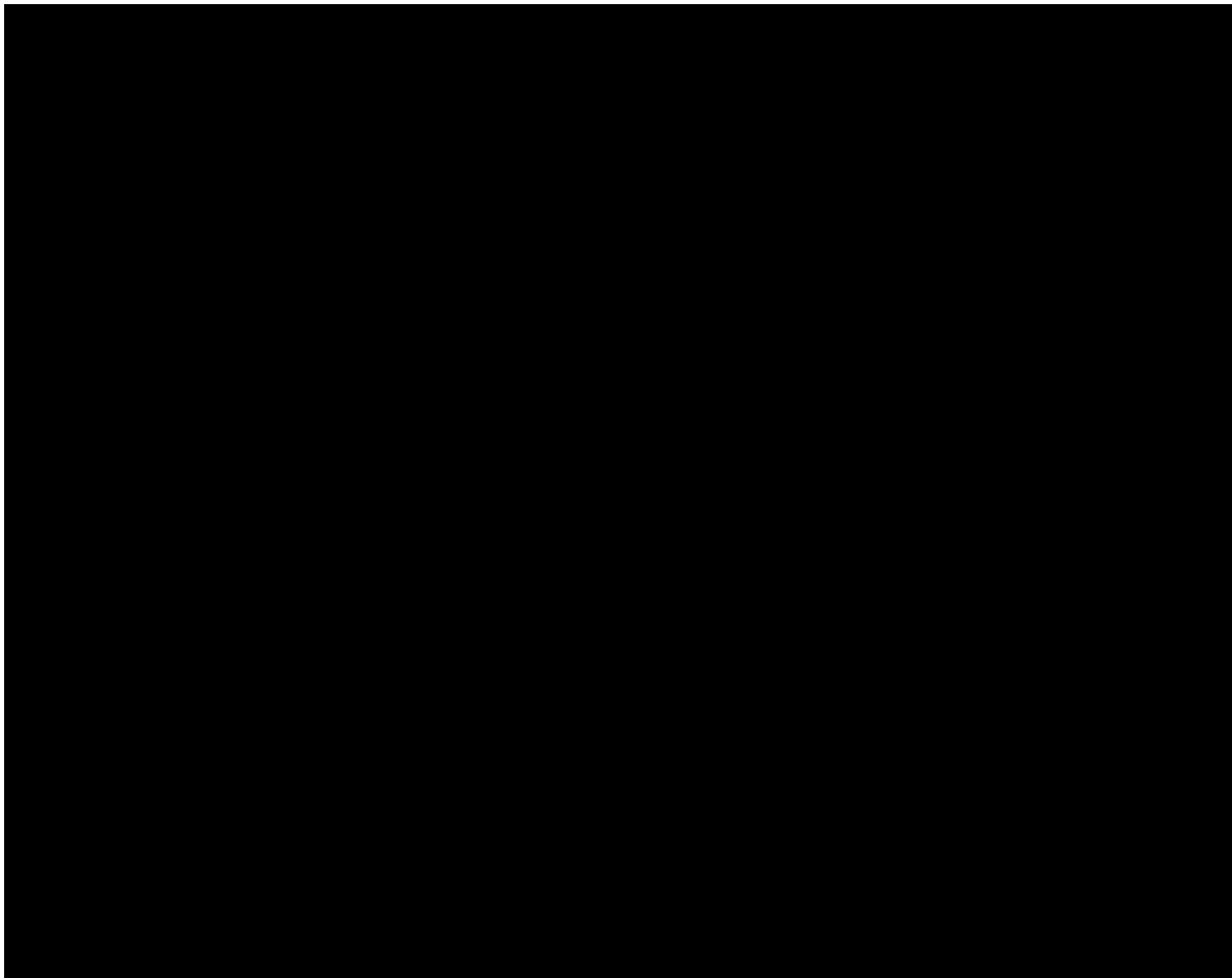
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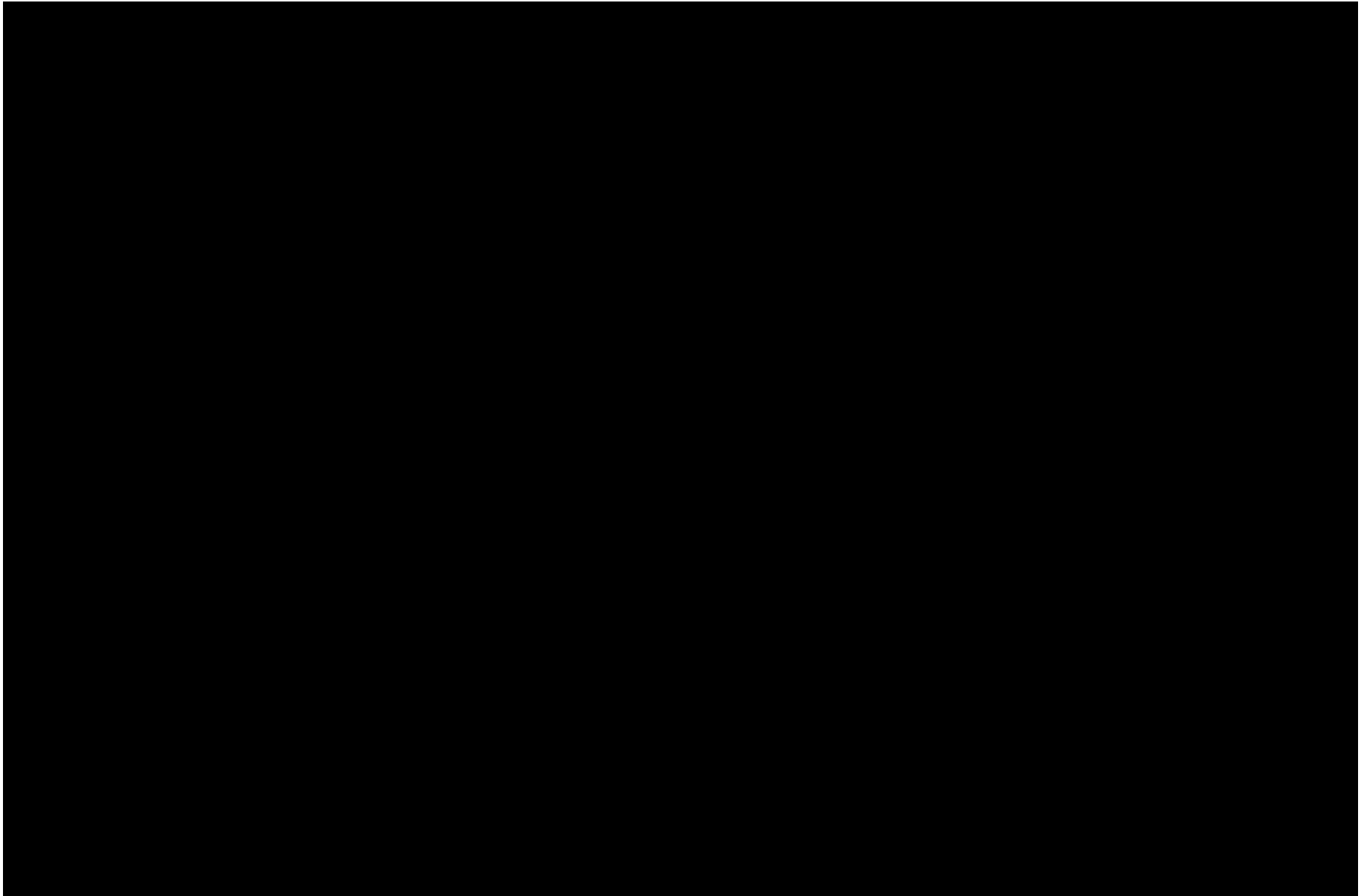
As described in the Instructions tab, select the position and tasks in the Personnel Costs section and type in the projected annual number of associated hours. The results will be calculated automatically.

The Total fees for Year 3, the change request pool (2.5% of Year 3 fees) and the amount earned via pay-for-performance (10% of Year 3 fees) will automatically be calculated. The withhold amount will be released for payment in accordance with the Statement of Work.









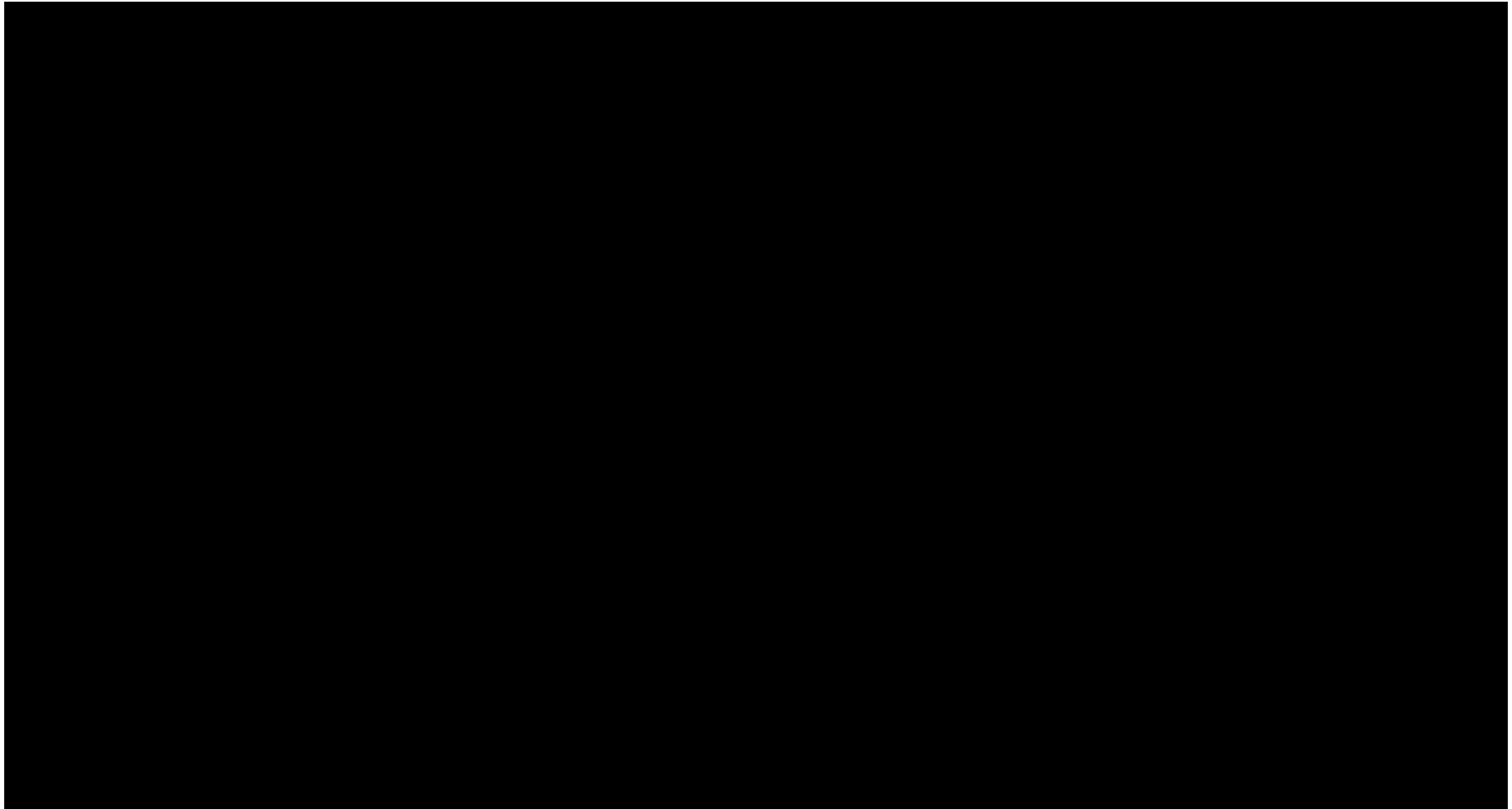
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Year 4

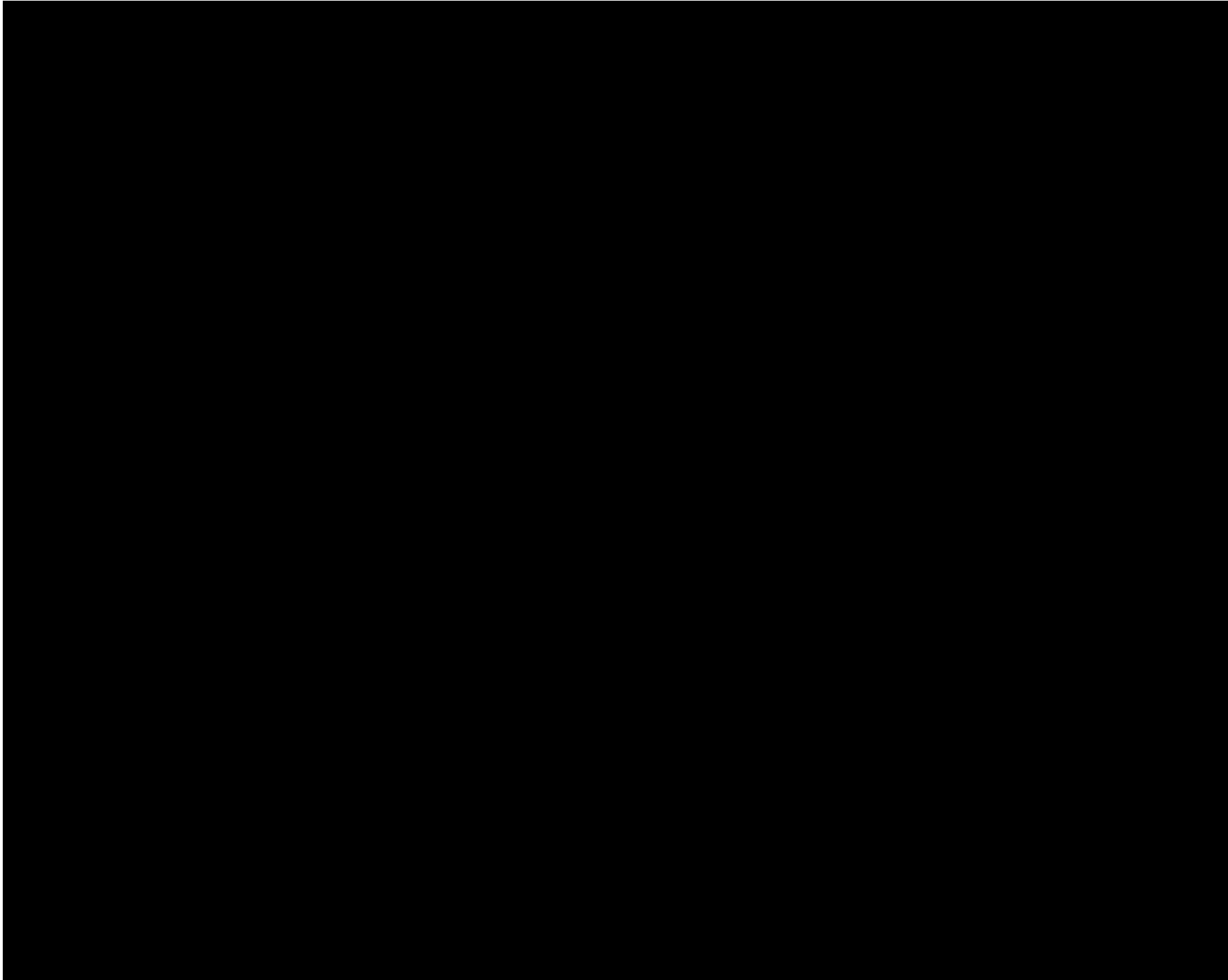


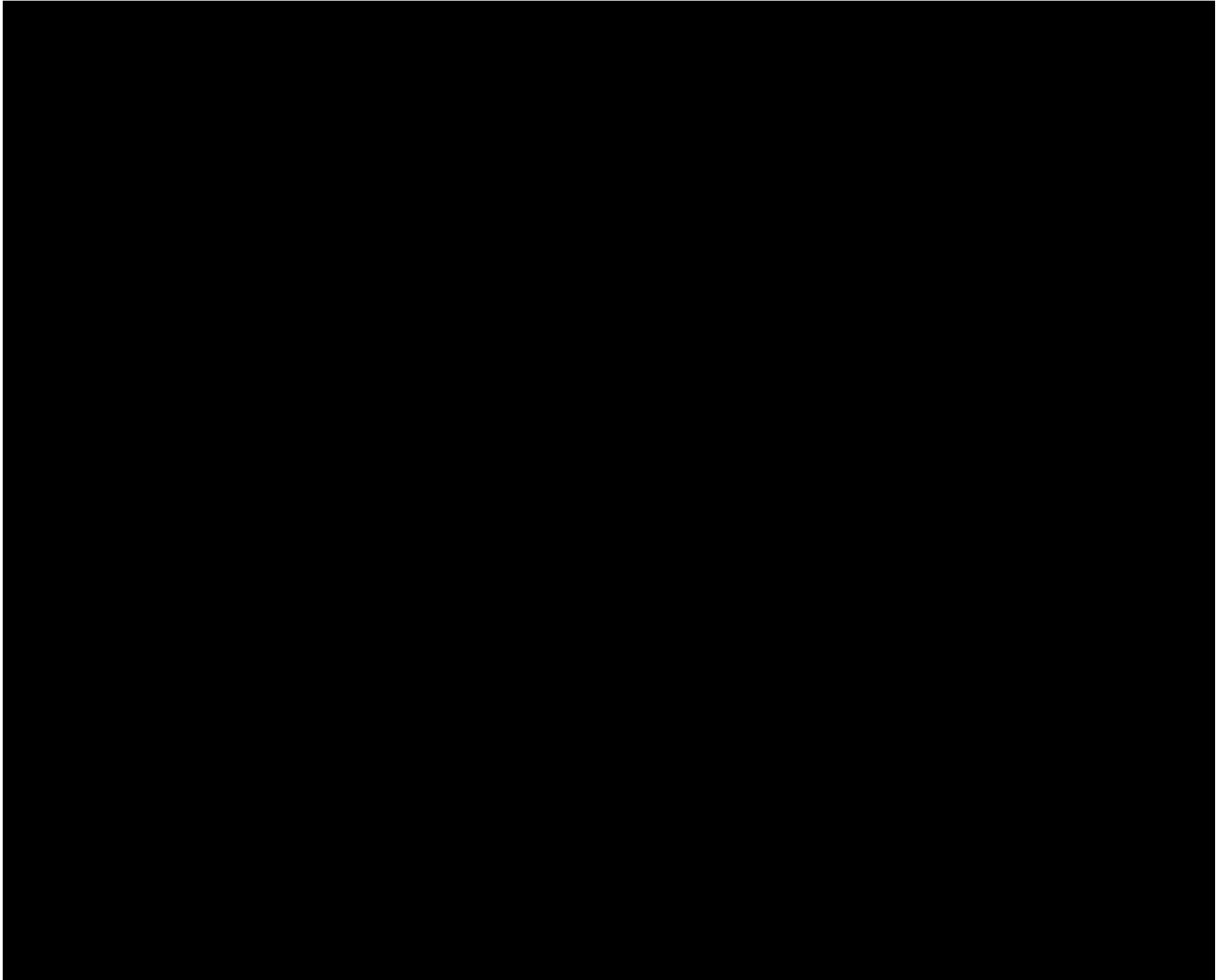
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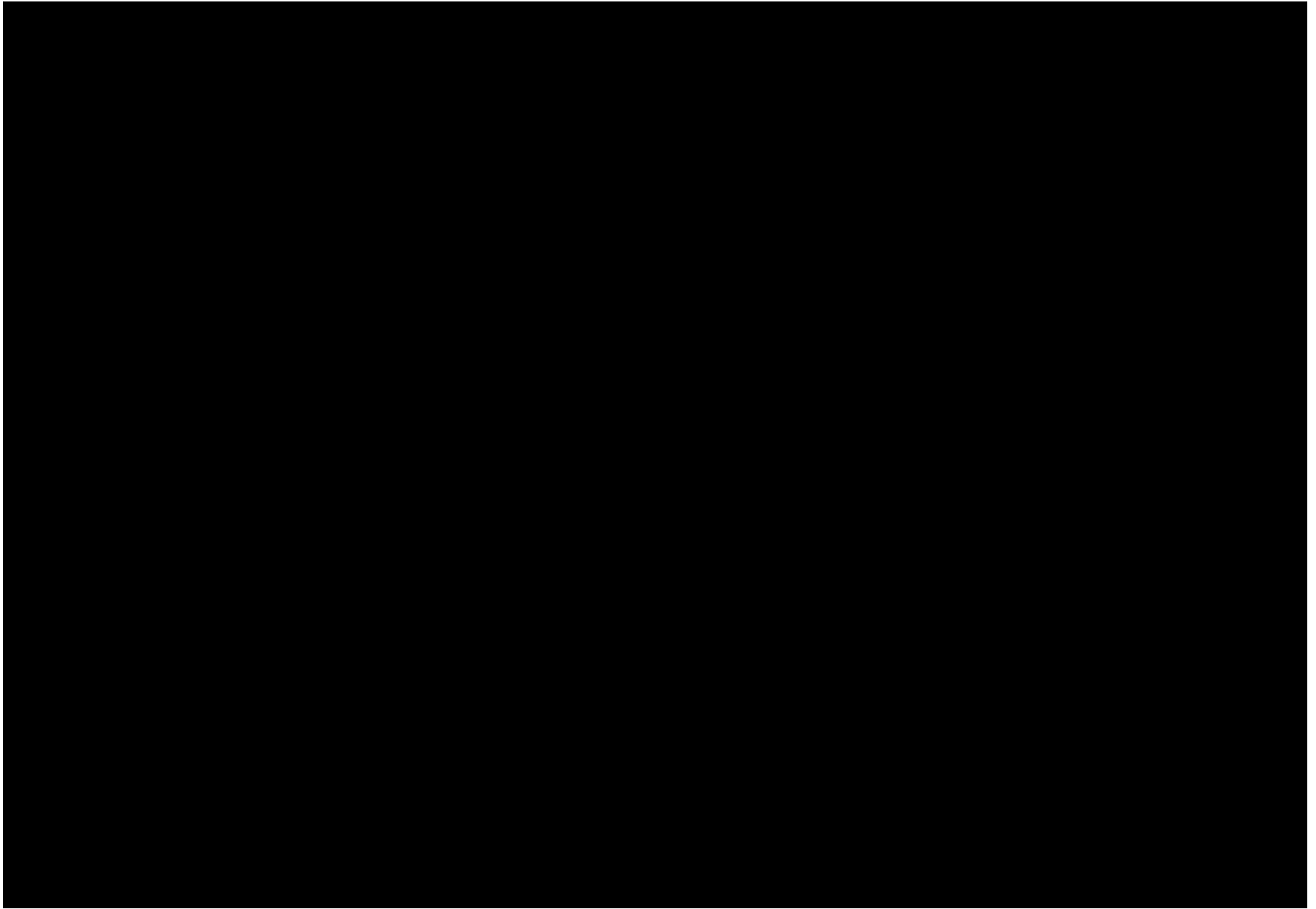
As described in the Instructions tab, select the position and tasks in the Personnel Costs section and type in the projected annual number of associated hours. The results will be calculated automatically.

The Total fees for Year 4, the change request pool (2.5% of Year 4 fees) and the amount earned via pay-for-performance (10% of Year 4 fees) will automatically be calculated. The withhold amount will be released for payment in accordance with the Statement of Work.









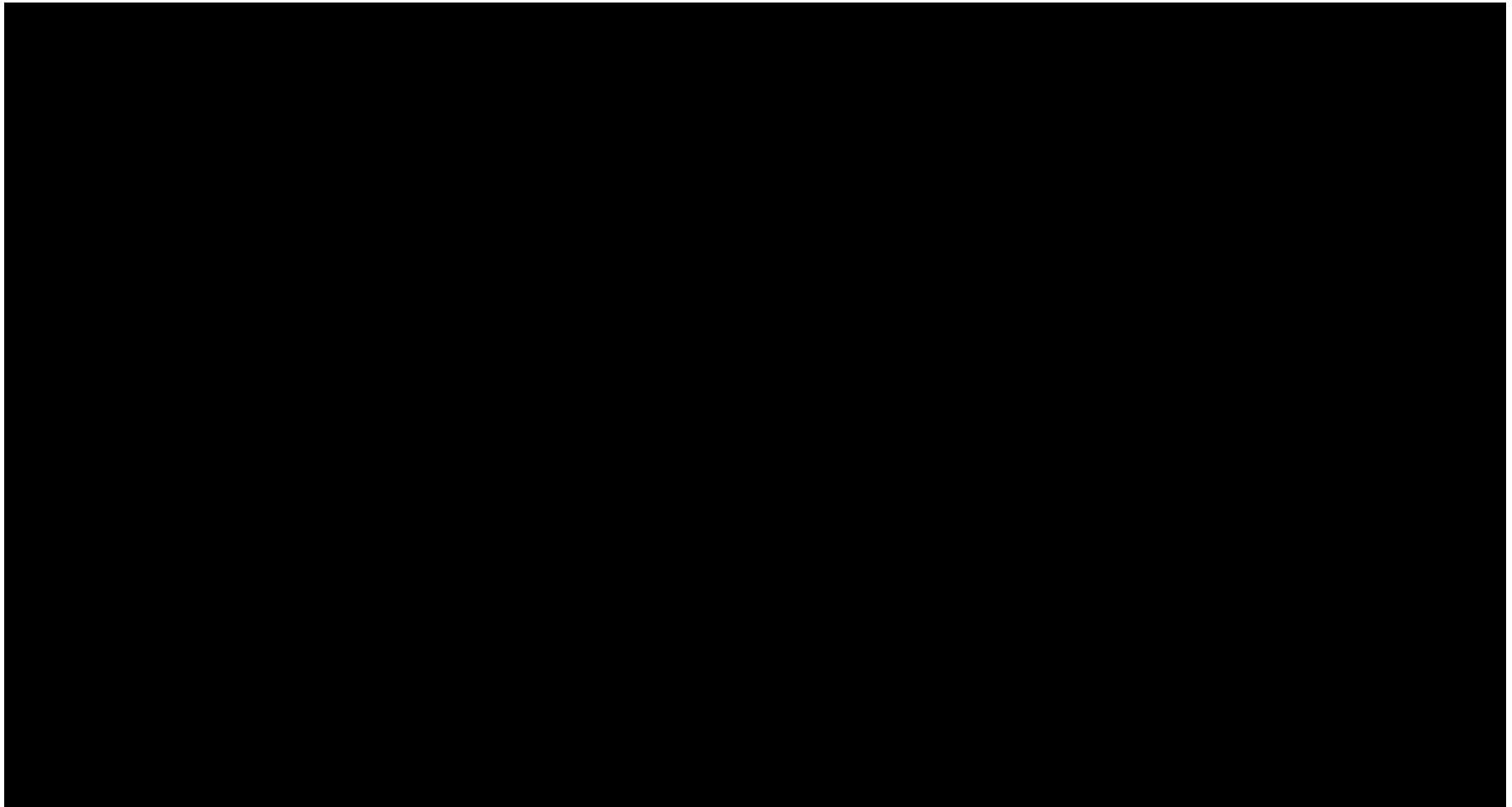
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Year 5 (Optional)

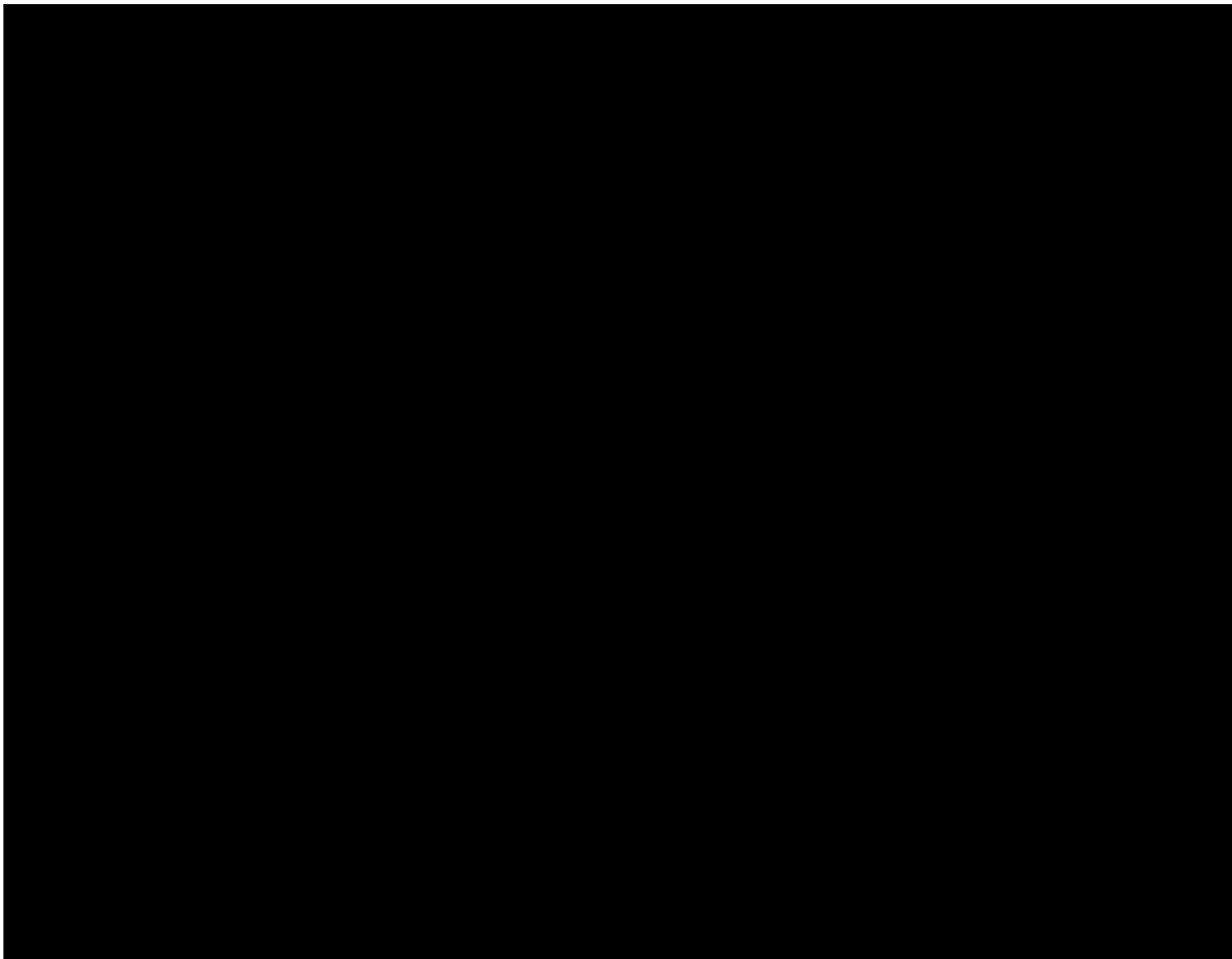


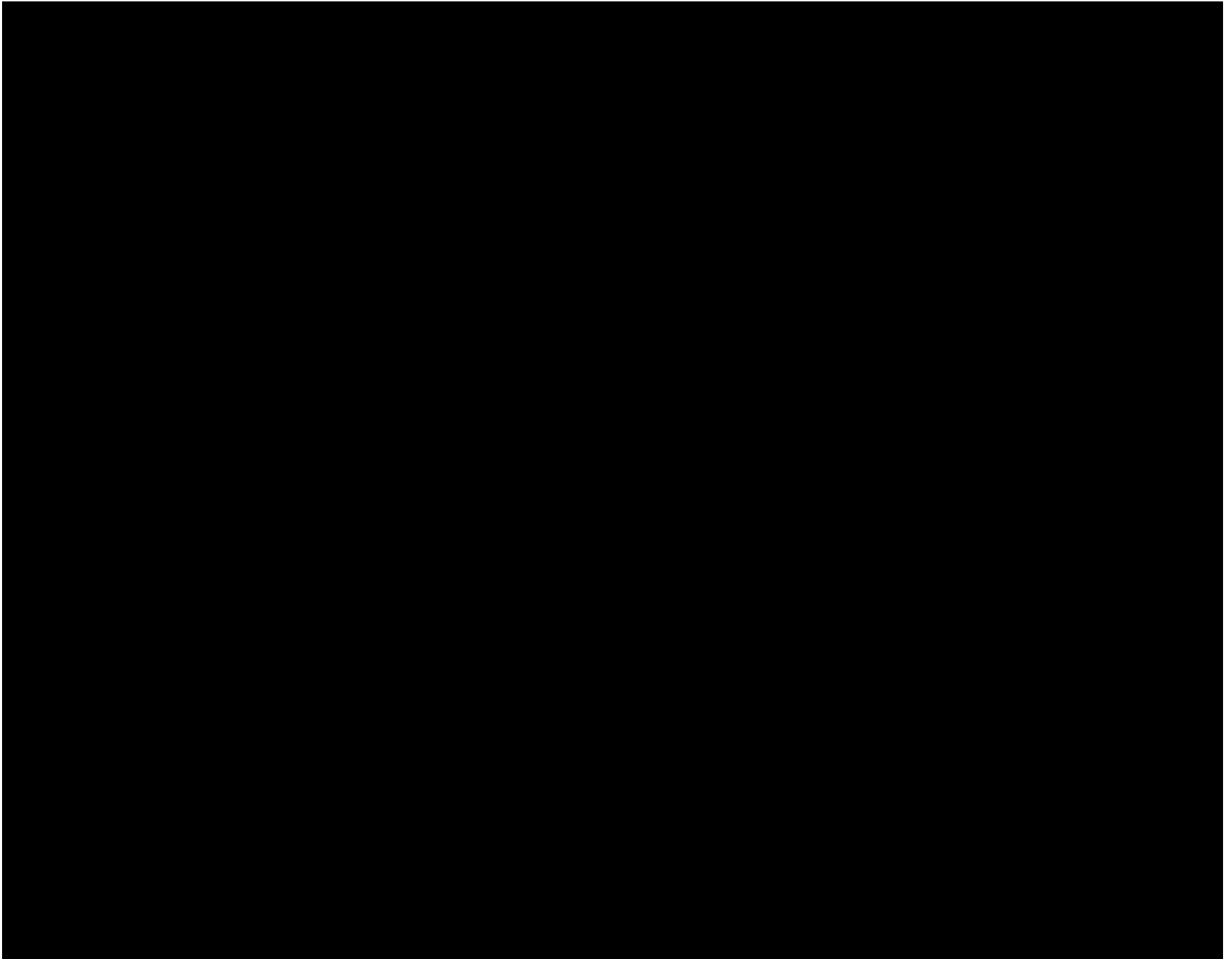
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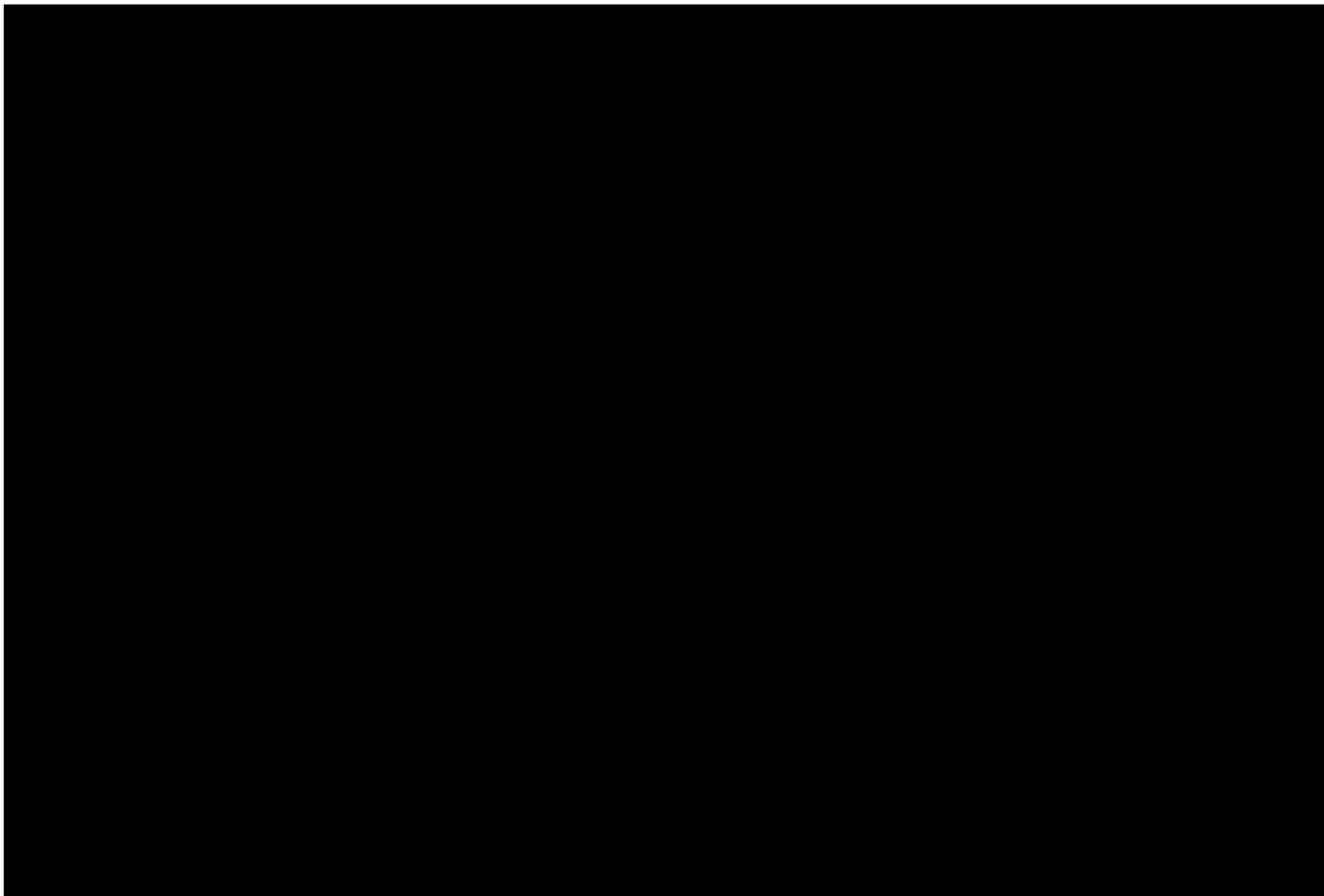
As described in the Instructions tab, select the position and tasks in the Personnel Costs section and type in the projected annual number of associated hours. The results will be calculated automatically.

The Total fees for Year 5, the change request pool (2.5% of Year 5 fees) and the amount earned via pay-for-performance (10% of Year 5 fees) will automatically be calculated. The withhold amount will be released for payment in accordance with the Statement of Work.









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Year 6 (Optional)



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As described in the Instructions tab, select the position and tasks in the Personnel Costs section and type in the projected annual number of associated hours. The results will be calculated automatically.

The Total fees for Year 6, the change request pool (2.5% of Year 6 fees) and the amount earned via pay-for-performance (10% of Year 6 fees) will automatically be calculated. The withhold amount will be released for payment in accordance with the Statement of Work.

